

General Report

June 2018

Highlights

- Program Manager Position
 - o Position listed. 16 applications received.
 - July 11 interview selections
 - o July 19 telephone interviews
 - o July 30 in-person interviews.
- June 1 Big Pine Watershed Event
 - o Exception event. Over 200 in attendance mix of farmers, ICP staff, ag professionals
 - O Many compliments on how well the event was organized, including Jason Weller, Land-o-Lakes (who sought out staff to compliment); from Jeff Ulery, Gypsoil: "I just wanted to let you know I thought the Big Pine Creek Soil Health Day last week was one of the best ones I have attended in many years. It was very well structured, timely and very topical, tying in solid bottom line economics with conservation farming"
- Purdue Bridge Funding
 - Purdue University is putting forward 12-months' bridge funding for the agronomist position.
 - o Bridge funds will pick up when current NRCS agreement expires in September 2018.
- Women4theLand / Facilitation
 - Program Manager completed both American Farmland Trust/Women4theLand and Purdue Extension facilitation trainings. Will serve as W4tL facilitator.

G1. Farmer Engagement and Involvement

1. Innovative and Visionary Farmers

- Farm visits with Mike Werling, Jamie Scott (A)
- Side-bar conversations with top farmers at 6/1 Big Pine Watershed Field Day (A)
- Rick Clark engaged as potential mentor, speaker; Aaron Clark engaged as speaker for fall events. (D, PM)

2. Conservative and Pragmatic Farmers

- INFA Group Leader webinar coordination June 13 "Soybeans", June 19 "Imagery" (A)
- INFA Group Leader agronomic support especially nutrient management (A)

3. Farmer Influencers

- Ag Retailer Outreach with Indiana Ag Nutrient Alliance (IANA)
 - Roundtable agendas, topics, marketing finalized. (D, PM, A)
 - IANA and Agribusiness Council of Indiana serving as forward-face to reach retailers.
- Non-Operating Landowner (NOLO) continuation of feature article development by CTIC, editing of current mailers by NRCS. (D)
- Dubois County SWCD Landowner-Lender Outreach strategy meeting (A)

- Purdue Natural Resource Social Science (Prokopy lab)
 - Date set for review of St. Mary's Watershed Social Indicators Survey, outreach strategy (D)

G2. Local Level Partnership Support

1. Facilitate and Support Local Level Partnership's efforts to deliver soil health messaging

- Program Manager Positions
 - i. Position listed. 16 applications received.
 - ii. July 11 interview selections
 - iii. July 19 telephone interviews
 - iv. July 30 in-person interviews.
- June 1 Big Pine Watershed
 - i. Assisted with event facilitation, coordination, organization (PM)
 - ii. Farmer panel facilitation (D)
 - iii. Over 200 in attendance.
 - iv. Exceptionally well-organized, well-complimented
- BMP Adoption Targets
 - i. Draft BMP adoption targets by county based upon Tillage Transect, IANA goals
 - ii. Developing communications strategy, launch w/ IANA
- June 27-29 Indiana Water Resources Association. Provided financial support for soil health speakers; event sponsor.
- Local Workshops Planning in progress
 - i. July 24 Wenning Field Day Rafiq Islam and Alan Sundermeier (OSU) Key presenters on in-field soil health assessments; Morning to noon event
 - ii. August 6-9 Retailer Roundtables with IANA
 - iii. Aug 13, 14, 15 John Kempf "Tour" targeting Amish/Mennonite Communities
 - 1. Aug 13 NE Indiana
 - 2. Aug 14 Daviess Co Produce Auction
 - 3. Aug 15 Byron Seed Forage Field day
 - iv. Aug 22 Speaker support for SE SWCD Supervisor Training
 - v. Aug 23 Speaker funds committed for David Brandt, Steve Groff; Logistical support for speakers' scheduling.
 - vi. Sept 5 Werling and Roemke Field Days logistics assistance, speakers secured
 - vii. Sept 6 Mike Shuter Soil Health for Organic Transition workshop w/ Soil Health Partnership and local partners
 - viii. WLEB Science in Conservation planning team support

2. Consistent Soil Health Messaging

- Advanced Soil Health Systems
 - i. July 25 Greensburg; July 26th Vincennes
 - June 8, 22 Teleconferences w/ CCSI Staff, Rafiq Islam and Alan Sundermeier (OSU), Eileen Kladivko, Barry Fisher, and Stephanie McClain to set final agenda and content
- 3-Day Soil Health Training Agenda finalized, released. Registration opened. Event qualifies as AgLearn requirement for NRCS Conservation Planner certification.

3. Professional Development Opportunities

• Facilitation Training – Dialogue with NRCS and other ICP partners to develop facilitation training based upon American Farmland Trust and Purdue Extension trainings. (PM)

4. Messaging to/from Local Level Partnerships

- Regional CCSI Teleconferences
 - i. 6/19 southern region / 6/21 northern region
- District Technical Support/District Visit
 - i. Sampling w/ Kosciusko and Adams SWCD, ISDA (A)
- Provide connectivity between retailers and SWCDs through Retailer Roundtables (See G1.3 above)

5. Other (Tools)

G3. General CCSI Outreach / Communication

1. Marketing Campaign / Strategies

- NOLO Outreach strategy in progress by interagency team (See Goal 1.3, above)
- BlankPage RFP solicited for website, marketing tools.
- Jane Santucci RFP solicited for article development, newsletter.

2. Soil Health Messaging

- Soil Health Events Newsletters
 - i. 6/18 1056 delivered; 21.3% open rate (19.1% industry average); 7.0% click rate (2.0 % industry average)
 - ii. 6/27 1053 delivered; 19.3% open rate (19.1% industry average); 6.6% click rate (2.0 % industry average)
- Social Media
 - i. Twitter: 70 tweets; 23.1K impressions; 124 link clicks; 17 new followers
 - ii. Facebook: 3,538 reach
- Other media:
 - i. Soil Health Podcasts with Hoosier Ag Today teleconference with Hoosier Ag Today. Podcasts will start in July with Grazing / Warm Season Cover Crops

G4. Research

1. Current Obligations

- June 14, 25 Coordination/lead soil health sampling at Werling, Scott (A)
- Data management finalization/location of missing datasets (A)
- June 16 Draft Lessons Learned report to USDA-NRCS Soil Health Division
- 2. Action Plan
- 3. Vetting System
- 4. Other

G5. Funding

- 1. Budget Development
- 2. Capital Structure Plan
- 3. Funding Model -
 - TMMI grant review with philanthropy lead; Will rewrite for SW Indiana geographic region and include money to SWCDs to use as cover crop cost share.

- June 4 teleconference w/ NativeEnergy to discuss potential project to subsidize no-till adoption. Upon vetting of Native Energy with partners, will not actively pursue a partnership.
- o CWI grant application submitted.

General Organization

- Professional Development:
 - o June 11-13 American Farmland Trust / Women4theLand Facilitation Training (PM)
 - June 26-29 Purdue Extension led facilitation training (PM)
 - June 28 Soil Sampling for Effective use of P, K, and Lime (A)
- 6/11-12 4R Summit (A)